



**boundless**

## Donor Engagement and Grants Manager

**Boundless Israel**

**Remote, Northeast | Spring 2025**

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**BOSTON | NEW YORK**

***Boundless Israel seeks a Donor Engagement and Grants Manager to build relationships with foundation funders, identify potential new donors, and support its founders in raising philanthropic revenue.***

## About Boundless Israel

Boundless Israel is a young, think-action tank organization with an extraordinary vision: a Jewish future that is courageous, deeply knowledgeable, and connected to Israel, with no room for hatred. Founded and led by Dr. Rachel Fish and Aviva Klompas, Boundless Israel is working to identify and address the system-wide challenges that prevent organizations from educating about Israel, engaging with Israel, and combating Jew-hatred. The organization is focused on revitalizing Israel education and taking bold collective action. It is uniquely positioned to understand the Jewish communal ecosystem and proactively identify meaningful interventions. Boundless Israel is U.S.-based and focused on disrupting perceptions and building new perspectives in this generation.

For more information about Boundless Israel, please visit [www.boundlessisrael.org](http://www.boundlessisrael.org).

## Fundraising at Boundless Israel

Philanthropy is a critical and increasing facet of the organization's operations and success. Boundless Israel is sustained primarily through the support of a select group of foundation funders and a small number of individual donors. In the past year, Boundless Israel has seen philanthropic revenue more than double, primarily in response to the war in Israel. Fundraising has increased to \$2M annually. With a strong base of foundation funders and a growing list of promising new prospects to engage and cultivate, Boundless Israel is committed to expanding its fundraising program.



Philanthropic revenue supports four key pillars of work:

- **Countering Online Antisemitism**

Boundless Israel partners with leading experts in data, polling, and communications to better understand the trends and spread of misinformation online. Boundless Israel uses these findings to make actionable recommendations to funders, community leaders, educators, policy makers, and partner organizations to mitigate the harms of online antisemitism.

- **Opinion Polling**

In light of the escalating rates of harassment and violence targeting Jewish communities in the United States, Boundless must deepen the understanding of people's perceptions and knowledge of antisemitism to more effectively formulate strategies to combat its proliferation. Boundless is studying the root causes, misconceptions, and historical contexts surrounding this age-old hatred and partnering with community leaders to develop targeted interventions that foster greater societal awareness and a safer, more inclusive society. Boundless utilizes research to inform communication efforts about issues of antisemitism in America and the Oct. 7 War.

- **Research**

Boundless Israel has built an online repository to house research papers on Israel and antisemitism. These materials are broadly accessible, easily searchable, and digestible to practitioners in the Jewish community. This comprehensive research center builds a culture of information-sharing and embeds data-driven strategies into the work.

- **Education**

Boundless provides educational programming on the subjects of Israel and antisemitism, with a particular focus on addressing the system level challenge of building the capacity of educators with content, context, and confidence to lead and engage educationally. Its founders are thought leaders who frequently contribute to the discourse through presentations, op-eds, and media interviews.

There is tremendous potential for fundraising growth at Boundless Israel. The Donor Engagement and Grants Manager will maintain and expand upon the current cohort of foundation and individual funders and explore new philanthropic revenue opportunities for Boundless. This is a chance to lead a successful foundation program, introduce new funders and individual donors to the organization, and make a difference in a bold mission combating antisemitism around the world.

## About the Position

Reporting to and working closely with the co-founders of Boundless Israel, the Donor Engagement and Grants Manager will be responsible for building a fundraising program that will sustain the tremendous growth seen in the past year. It's expected that the Donor Engagement and Grants Manager, in collaboration with the co-founders, will raise a minimum of \$2.5M annually for the next 1-2 years and develop a comprehensive program for growth, expanding to diverse donor audiences in the next 5 years.



The Donor Engagement and Grants Manager will oversee efforts to maximize funding from family and institutional foundations and proactively seek new funding opportunities. They will cultivate relationships with foundation officers, and monitor compliance with applications, reporting, and administration. They will be responsible for writing and submitting all grant applications, impact statements, and funding reports. They will also regularly research and identify new prospective funders, cultivate existing and new donor relationships, and support the founders in preparing for and meeting with potential funders and donors. Finally, the Donor Engagement and Grants Manager will build the infrastructure for the nascent development program, including donor communications, gift processing and acknowledgement, and data management.

## Key Responsibilities

The ideal candidate is enthusiastic about the opportunity to build and shape the foundation relations program: applying for grants, submitting reports, and securing and stewarding 5- and 6-figure gifts from institutional funders. The new Donor Engagement and Grants Manager will implement tracking, recognition, and stewardship processes for funders, and be motivated to connect donors with the programs and impact they care about most.

- Write, review, and submit grants; track and oversee grant reporting.
- Manage an annual calendar of all grant deadlines.
- Manage and build relationships with current funders.
- Proactively research, identify and qualify new donor relationships and funding opportunities.
- Effectively cultivate and steward all donors.
- Work closely with the co-founders of Boundless Israel to set annual philanthropic revenue goals and strategy.
- Identify best prospects from current individual donors and develop strategies for cultivation and solicitation; support the founders as they build these relationships, including research, arranging and preparing for meetings, and helping to develop ask strategies.
- Develop donor-centered communications and fundraising materials to foster giving.
- Maintain accurate donor information, manage the database, and build the infrastructure for development program, including gift processing and acknowledgement and donor communications.



## Key Qualifications

- A minimum of 3-5 years of grant writing experience and/or foundation relations or development experience.
- A demonstrated track record of success in generating significant grant revenue (5-figure and above) from foundations.
- Ability to meet deadlines, plan, and balance multiple competing priorities.
- Ability to craft coherent, organized, and compelling proposals and reports.
- Experience in building individual giving is a plus.
- Outstanding written and verbal communication skills.
- Experience in an action-driven, entrepreneurial team environment; self-motivated and collaborative.
- A strong commitment to Boundless Israel's mission to combat antisemitism and re-imagine Israel education.

- Based in the Northeast (close proximity to Boston/NYC) and a willingness to travel quarterly for in-person team meetings. Willingness to participate in-person during donor visits in New York, Los Angeles, and Miami.

Boundless provides equal employment opportunities to all employees and applicants for employment and prohibits discrimination and harassment of any type without regard to race, color, religion, age, sex, national origin, disability status, genetics, protected veteran status, sexual orientation, gender identity or expression, or any other characteristic protected by federal, state, or local laws.

This position is fully remote with an expectation for travel for staff and donor visits as appropriate. The compensation range for this position begins at \$80,000, commensurate with experience.

To express interest, please submit your cover letter and resume in confidence [here](#).

For more information, please visit [www.developmentguild.com](http://www.developmentguild.com).

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### About Development Guild DDI

*For 45 years, Development Guild DDI has consulted to leaders across the nonprofit spectrum. We have successfully collaborated with more than 650 clients nationwide in the sectors of health & science, education, environment, the arts, and social justice. We are experts in executive search and fundraising and are at the forefront of delivering best practice in these services.*

*With each engagement, we work in teams tailored to a client's particular needs, providing sector-specific intelligence, cross-sector insight, and hands-on functional expertise. We combine our perspective on nonprofit leadership with our knowledge and experience in both fundraising and executive search. This distinct perspective enables us to deliver the most strategic and measurable impact.*

